

FY 19 Course Fees



Participating State Agency (Utility Rate)

Non Participating State Agency (Non-Utility Rate)

Two-Day Courses	Course Fees Per Participant	Course Fees Per Participant
Crucial Conversations	\$300	\$600
Human Relations	\$200	\$400
Project Management	\$258	\$516
One-Day Courses		
Advanced Principles of Communication – Part 1	\$40	\$188
Advanced Principles of Communication – Part 2	\$40	\$188
Advanced Procurement Certification	No Charge	\$188
Contract Administration	No Charge	\$15
Crucial Accountability	\$200	\$400
Cultural Competency	\$40	\$188
Customer Service	\$100	\$200
Dimensions of Leadership	\$135	\$270
Discipline, Grievances, and the Merit System	No Charge	\$188
Diversity Training for Managers and Supervisors	No Charge	\$188
Emotional Intelligence	\$253	\$506
Enhancing Team Membership	\$40	\$188
Ethics of Leadership and Influence	\$40	\$188
From Interview to Hire	No Charge	\$188
Fundamentals of Supervision	\$40	\$188
Generational Diversity	\$40	\$188
Investigating Employee Misconduct	No Charge	\$188
Leading Through Change	\$40	\$188
Listening, The Forgotten Skill	\$100	\$200
Managing Conflict and Resistance in the Workplace	\$155	\$310
Managing Stress and Workplace Accountability	\$40	\$188
Managing Your Time and Priorities	\$100	\$200
Performance Evaluation	No Charge	\$188
Professional Impact	\$40	\$188
Project Management Fundamentals	\$129	\$258
Shaping Effective and Engaged Teams	\$40	\$188
Strategic Planning and Systems Thinking	\$40	\$188
The Servant Leader	\$40	\$188
Thriving on Change	\$235	\$470
1/2-Day Courses		
Dimensions of Behavior	\$105	\$210
Diversity Training for Employees	No Charge	\$96
Ethical Issues in Today's Workplace	No Charge	\$96
Introduction to State Procurement	No Charge	\$96
E-Learning for State of Iowa Employees		
Americans with Disabilities Act	No Charge	\$42
Equal Employment Opportunity/Affirmative Action/Anti-Discrimination	No Charge	\$42
Creating a Violent-Free Workplace	No Charge	\$42
FMLA Overview (Not Reed Group Training)	No Charge	\$42
Preventing Sexual Harassment For Employees	No Charge	\$42
Preventing Sexual Harassment for Managers and Supervisors	No Charge	\$42
The Role of the Lead Worker	No Charge	\$42
State Government Foundations	No Charge	\$42
Substance Abuse Policy	No Charge	\$42