**Please define the financial impact of Approval?**

**PDS will be able to buy at a volume rate to obtain a larger discount.**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Number** | **Product** | **Current Price** | **Discount price** | **Reg vs Discount Total** |
| 40 | GTD | 216 | 185 | 8640 vs 7400 |
| 77 | Conversation | 265 | 226 | 20405 vs 17402 |
| 59 | Accountability | 193 | 166 | 11387 vs 9794 |
| **TOTAL** |  |  |  | **40,432 vs 34,596** |
|  |  |  |  | **SAVINGS $5,836** |