



DOING BUSINESS WITH THE STATE OF IOWA: Vendor Guide

How to Register, Find Opportunities, and Contact Procurement

The State of Iowa purchases millions of dollars in products and services each year to support agencies serving Iowans. This guide provides vendors—both current and new—with key resources for registering, finding opportunities, and connecting with the appropriate procurement contacts.

In addition to statewide purchasing, the Iowa Cooperative Purchasing Program allows public entities across Iowa (cities, counties, school districts, higher education institutions, and others) to buy from contracts (“Master Agreements”) awarded by the Department of Administrative Services (DAS) Central Procurement. This provides vendors with state-awarded contracts broader visibility and access to more customers.

DAS Central Procurement is committed to ensuring fair, open access for all companies interested in doing business with the State of Iowa.

Vendor Orientation Learn how to register as a vendor and understand the State's procurement process through online orientation sessions. URL: <https://das.iowa.gov/vendors/vendor-resources/vendor-orientation>.

IMPACS Register in the Iowa Management of Procurement and Contracts System (IMPACS) to receive electronic notifications of solicitations that match your criteria and respond to bids online. URL: <https://das.iowa.gov/vendors/vendor-resources/vendor-registration>

Bid Opportunities View procurement opportunities managed by DAS and other State agencies (updated daily). URL: <https://das.iowa.gov/vendors/bidding-opportunities>

State Purchasing Contacts Find the appropriate State Agency purchasing staff to market your products or services. URL: <https://das.iowa.gov/vendors/contact-procurement/finding-right-contact>

ADDITIONAL RESOURCES

Targeted Small Businesses The Iowa Economic Development Authority offers certification and support for Targeted Small Businesses, including those owned by individuals who meet program eligibility criteria. URL: <https://opportunityiowa.gov/business/small-business-entrepreneurs/small-business-resources/targeted-small-business-program>

Business Registration All vendors doing business with the State of Iowa must register with the Iowa Secretary of State. URL: <https://sos.iowa.gov/>

CONTACT US WITH QUESTIONS: Iowa Department of Administrative Services – Central Procurement
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