



Iowa Vets Home - NC - Ascom Wireless Phones (125)

1301 Summit St
Marshalltown, IA 50158

Iowa Vets Home - NC - Ascom WiFi Wireless Phones (125), Rev. 3

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Submitted To:

Don Harvey
1301 Summit St
Marshalltown, IA 50158

Prepared by:

Darla Portz, Account Executive
2701 SE Convenience Blvd, Suite 6
Ankeny, IA 50021
(319) 731-1224 phone
515-289-3713 fax
dportz@cecinfo.com
www.cecinfo.com

Project Overview

IOWA VETERANS HOME - MARSHALLTOWN, IOWA

ASCOM WI-FI WIRELESS PHONE SYSTEM (Qty 125, i62 Handsets):

This Proposal allows for the provision, and installation of the new ascom Wi-Fi Wireless Phone system for the Iowa Veterans Home in areas equipped with owner provided voice-grade 802.11 Wi-Fi coverage as follows:

- 125 - 162 Handsets with battery and clip
- 125 - Spare batteries
- 21 - 6-slot battery chargers
- UNITE Software Licensing
- ascom / CEC implementation services
- 1st year pinnacle protection plan
- 1st year Unite maintenance plan

OPTIONAL 2nd YEAR TSPIN HANDSET MAINTENANCE:

Please ADD \$6,615.00 to this proposal if the 2nd year ascom Pinnacle Extension Year (Product Group 2) (WiFi/i62) handset maintenance protection plan is desired.

OPTIONAL 2nd YEAR TSUMP MAINTENANCE:

Please ADD \$5,530.83 to this proposal if the 2nd year ascom UNITE Extension Year maintenance protection plan is desired.

Scope of Work

The following scope of work defines the specific tasks and responsibilities required of each party to successfully complete the above referenced project. It also identifies specific conditions and clarifications upon which this proposal is derived.

CEC Responsibilities

- CEC will provide a project manager to act as the single point of contact for all administrative, scheduling, and contractual issues related to the project.
- CEC will provide equipment to customer as itemized in the attached equipment list. Additional equipment, adds, moves, or changes will be delivered only after authorization from customer's representative.
- CEC will install, terminate, program, and test the "head end" equipment.
- CEC will install, terminate and test the "field devices".
- CEC will test the "field devices" for proper operation.
- CEC will provide on-site Clinical Training at the conclusion of the project.
- CEC will provide a 1 year Ascom Wi-Fi Wireless Phone System parts, and 1 year labor warranty during normal business hours. Warranty shall begin at the date of beneficial use, or the project close out, whichever comes first.
- CEC will program the system based on the customers initial verbal / written system operational needs within the allowable system configuration / specifications; any re-programming required after this initial configuration may be re-quoted and performed at additional cost(s).

Customer Responsibilities

- Designate a key customer representative to act as project manager. This individual shall be the primary contact for all communications and have the authority to act on all contractual, administrative, and scheduling decisions.
- Customer shall provide any AC power and appropriately conditioned physical space as required by the system(s).
- Customer shall provide for the secure temporary storage of equipment and cable during the project installation.
- Customer shall provide all LAN/WAN connections and network functionality as required for system operation and programming.
- Customer shall provide one sip license per ASCOM phone.
- Customer shall assist CEC in determining best possible locations for the CEC provided Ascom equipment.
- Customer shall provide clean building drawings in electronic CAD format.
- Customer shall provide ready access to all work areas for CEC personnel.
- Customer shall assist in coordination with system programming verbiage / language, and staff training scheduling as needed.

- Customer shall assist in coordination with scheduling as needed.
- The proposed Ascom Wi-Fi wireless system is based on the Owner provided AP's being Enterprise Grade and the owner provided WLAN must be voice ready.
- Customer shall assist CEC in determining best possible locations for the CEC provided Ascom Wi-Fi Wireless Phone System equipment.

Conditions & Clarifications

- CEC requires a minimum 2 week lead time for proper scheduling of field labor. Any prerequisite work by owner and/or other trades must be complete and tested prior to CECs arrival on site.
- All CEC labor is to be performed during normal CEC business hours (7:30 to 4:30 M-F, excluding holidays) unless otherwise specified. Customer is to inform CEC prior project start up, of any times when work cannot be performed.
- This proposal includes travel to and from the site to perform our stated scope of work. Additional or duplicate site visits required due to factors beyond our control will be invoiced to the Customer at our current labor rates.
- Any changes to this proposal will be communicated and approved in writing by an authorized Customer representative prior to commencing work.
- Delays incurred by CEC employees and their subcontractors due to escorts, clearances, inability to enter workspace, and other factors beyond our control will be invoiced at our current labor rates.
- This quotation assumes a standard installation schedule. Any expedited deliveries or installation schedules are not included, unless specifically identified, and will incur additional charges.
- The proposed Ascom Wi-Fi wireless system is based on the Owner provided AP's being Enterprise Grade and the owner provided WLAN must be voice ready.
- The proposed ASCOM Wi-Fi Wireless Phone system configured is licensed for up to 125 users, which may be increased by purchasing additional user licenses.
- This Proposal is based upon a sip integration to the existing Siemens 4000. Iowa Veterans Home must provide one sip license per ASCOM phone.
- CEC is responsible to provide only those products and services defined in this proposal. Any additional products or services not specifically noted in this proposal that the customer desires will be negotiated under a separate contract.
- Please note that the following would need to be provided for an ascom Installation:
 - »An sip license for each Ascom handset
 - »Power for all ascom equipment
 - »Static IP-Addresses for the following Ascom Equipment:
 - »»VoIP Gateway
 - »»UNITE CM
 - »»Each Integration Appliance (Unite / Conference Module)
 - »»Some IP-DECT Equipment

- »Cabling from the ascom equipment to Customer equipment.
- »19" rack space to mount ascom equipment.

SIP Configurations

1. Customer owned PBX may require SIP licenses, which are not included in this quote.
2. Ascom will not support any SIP integration that has not been tested and verified for interoperability

WiFi

1. Performance supporting design intent can not be determined or verified until a wireless network assessment
(not included) is performed and data surveys and questionnaires are completed. Network assessment, data surveys,
and questionnaires are the responsibility of Reseller and/or Customer.
2. Please note that the following would need to be provided for an Ascom Installation:
 - »A voice-grade Wireless LAN for communication.
 - »WLAN programming assistance prior to and during installation.
 - »A dynamic IP Address per Ascom handset
3. The customer is responsible for maintaining a voice grade network to ensure on-going coverage.
4. Ascom will not support any configuration that is deployed on APs that have not been tested and verified for interoperability.

Equipment and Materials List

Qty	Mfg-Part #	Description
		(last configuration on 3/3/15)
125	ascom-WH1-AADA	i62 Messenger Handset
125	ascom-660217	Spare Battery d62
21	ascom-AWS1424	Kit: CR4-AAAA 6 battery charger for d62/i62 batteries and AC power cord- (6 slots)
1	ascom-DP1-AAAA	i62 Desktop Programmer
1	ascom-AWS1425	Unite analyze for Telligence
2	ascom-MGAO-HWPRI	IP6010: Add-on: Module (HW, 1 PRI, 30 DSP, NO PBX)
2	ascom-MGAO-PL10	IP6010/IP38: (SIP) Port Licenses in packs of 10 Registrations
1	ascom-660120	T1/E1 VoIP Gateway rack mount kit (2 GWs per kit)
1	ascom-AWS1389	Mobile Services Gateway E3
1	ascom-AWS1390L	Mobile Services Suite, LIC: Group Communicator
1	ascom-660324	Elise 3 - front 19" Rack Mounting kit
2	ascom-US-SP-1241	Implementation Project Management
4	ascom-US-SP-1247	Equipment Installation Service
3	ascom-US-SP-1248	Message Installation
3	ascom-US-SP-1242	Clinical User Training (on-site)
2	ascom-SMPGWP10	SMP for MGAO-V9PL10/MGAO-V10PL10 Match Qty
125	ascom-TSPIN1/PG2	Pinnacle First Year (product Group 2) WiFi/i62
	ascom-TSPIN2/PG2	Pinnacle Extension Year (Product Group 2) (WiFi/i62)
1	ascom-TSUMP	UNITE Maintenance plan

Warranty

CEC Life-time Warranty on Quality of Workmanship

What's Covered:

- The system's physical installation performed by authorized CEC personnel.

What's Not:

- Equipment; work performed by others including installation, tampering, alteration, modification, service and maintenance.

Equipment

What's Covered:

- All equipment provided by CEC will be covered by the manufacturer's warranty. All labor related to equipment warranty will be equal to the manufacturer's warranty, not to exceed one year.

What's Not:

- Anything excluded in the manufacturer's warranty.
- Equipment previously serviced by another company.

Other Warranty Conditions

- All CEC warranty related labor is performed during CEC normal business hours. Response time will be handled as a service call and prioritized accordingly.
- Shipping and Handling is not covered.
- Extended Warranty, Service, and Maintenance contracts which could include 24x7x365 coverage with guaranteed response time are available and supersede all stated warranties. Contact CEC for more information.