



PRC 595

081012RLC01SFM 1

State of Iowa

Page: 1 of 2

## PAYMENT REQUEST - COMMODITY BASED

BFY: 2012 FY: 2012 PERIOD: 13

DOCUMENT TOTAL: \$192,892.00

CREATION DATE: 2012-08-10

DOCUMENT DESCRIPTION:

Remotec Andros Robot for State Fire Marshal

ENTERED BY: rclark

LAST USER: hbutche

MIKE FISHER  
HAS THE INVENTOR'S  
SHEET # NUMBER

Jeff Zung  
8-10-12



**PAYMENT REQUEST - COMMODITY BASED**

**VNDR LN:** 1    **VENDOR #:** 00002139807    **DISB TYPE:** Check    **AMOUNT:** \$192,892.00  
**NAME:** REMOTEC INC    **ADDRESS**  
**ADDRESS:** 353 JD YARNELL PKWY    **\_OVERRIDE:**  
CLINTON, TN 37716

**REF INV DOC:**    **INV #:**    **VND INV DT:**    **TRACKING DT:** 08-10-2012

**COMM LN:** 1    **COMM#:** 57876    **TYPE:**    **F/A:**    **RECEIVED SERVICE**  
**FROM:**    **TO:**  
**QTY:** 1.00000    **UNIT:** EA    **UNIT PRICE:** 192892.000000    **TOTAL:** \$192,892.00  
**DISC UNIT PRICE:**    **CONTRCT AMT:**

**REF INV DOC:**    **INV #:** 0017031    **VND INV DT:** 06-11-2012    **TRACKING DT:**

**COMMODITY DESCRIPTION:**  
Robots (For Educational, Scientific Applications, etc.)

**CL DESCRIPTION:**  
Andros HD-2 Sel Vehicle with accessories

**ACCT LN:** 1    **BFY:** 2012    **FY:**    **PERIOD:**    **EVENT TYPE:** AP01    **LINE AMOUNT:** \$192,892.00  
**REF DOC:** PO 595 08101200164    **REF VNDR LN:** 1    **REF ACTG LN:** 1

**CHECK DESCR:**  
Robots (For Educational, Scientific Applications, etc.)

FUND	DEPT	UNIT / SUB	APPR	OBJT / SUB	REV / SUB
0001	595	3200	R72	2688	



PO# 595 08101200164

STATE OF IOWA  
PURCHASE ORDER

FISCAL YEAR: 2012  
DATE: 08/10/12  
PAGE: 1 of 3

ABOVE ORDER NUMBER MUST APPEAR ON  
ALL INVOICES, BILLS OF LADING, PACKAGES,  
AND CORRESPONDENCE.

**VENDOR:**

Remotec Inc  
353 JD Yarnell Pkwy  
  
Clinton, TN 37716  
US

**VENDOR CONTACT:**  
DONALD WILSON  
**PHONE:** 865-483-0228  
**EXT:**  
**EMAIL:**  
**VENDOR #:** 00002139807

**ISSUER :**  
RYAN ROOVAART  
Ryan.Roovaart@iowa.gov  
515-281-5602

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**DESCRIPTION OF ITEMS CONTRACTED**

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Remotec Andros Robot for State Fire Marshall

**TOTAL \$192,892.00**

**VENDOR:** \_\_\_\_\_  
**APPROVED BY:** \_\_\_\_\_

**THIS PO IS SUBJECT TO THE TERMS AND  
CONDITIONS ATTACHED HERETO.  
PLEASE SEE ATTACHMENTS FOR  
FURTHER DESCRIPTIONS.**



PO# 595 08101200164

STATE OF IOWA  
PURCHASE ORDER

FISCAL YEAR: 2012  
DATE: 08/10/12  
PAGE: 2 of 3

ABOVE ORDER NUMBER MUST APPEAR ON ALL INVOICES, BILLS OF LADING, PACKAGES, AND CORRESPONDENCE.

BILL TO: PUBLIC SAFETY DEPT OF

SHIP TO: PUBLIC SAFETY DEPT OF

FIRE MARSHAL OFFICE  
401 SW 7TH STE N  
DES MOINES, IA 50309  
US

FIRE MARSHAL OFFICE  
401 SW 7TH STE N  
DES MOINES, IA 50309  
US

FOB: FOB Ship Pt, Freight Collect

DELIVERY DATE:  
DELIVERY TYPE:

State Fire Marshalls Staff will be picking up the Robot.

LINE NO.	LINE TYPE \ SERVICE DATES	COMMODITY / DESCRIPTION	QUANTITY	UNIT	UNIT COST / DISCOUNTED UNIT COST / LIST COST	ITEM TOTAL AMT / CONTRACT AMT
1	1	57876	1.00000	EA	\$192,892.000000 \$192,892.000000 \$0.000000	\$192,892.00 \$0.00

FROM  
TO

**Robots (For Educational, Scientific Applications, etc.)**

- Andros HD-2 Sel Vehicle with accessories**
- Andros HD2 SEL Vehicle with Remotec Upper Arm \$104,630.00
- TAC-1 Assy \$11,165.00
- Truck Mount Assy \$2,991.00
- Digital Hybrid Radio Control Assy \$53,267.00
- Camera Sighting Kit Assy \$732.00
- Laser Assy \$988.00
- Laser Filter Assy \$461.00
- Shock Tube Initiator, 2 Channell \$1,247.00
- Water Disrupter Deployer Ass \$1,029.00
- Accy Block \$831.00
- Dual Disrupter Electric Breech \$2,426.00
- Spare Vehicle Battery Assy \$6,075.00
- Fork Kit (For Del of Boot Banger & other Accy) \$1,950.00
- A/C Inverter for Truck Mount Kit Assy \$1,000.00
- Gripper Tool Kit \$4,100.00

Robot must be received in hand by the Iowa State Fire Marshalls office personell on or before June 30, 2012 . Payment will be from federal grand money that is enforcing the June 30, 2012 deadline. If the robot is not in the possession of the State Fire Marshalls personell on or before the due date then we cannot accept the robot since there will be no funding to pay for it. The robot must arrive before the deadline or we cannot accept it.

Sole Source Approved 3/15/2012



PO# 595 08101200164

STATE OF IOWA  
**PURCHASE ORDER**

FISCAL YEAR: 2012

DATE: 08/10/12

PAGE: 3 of 3

**ABOVE ORDER NUMBER MUST APPEAR ON  
ALL INVOICES, BILLS OF LADING, PACKAGES,  
AND CORRESPONDENCE.**

**TERMS AND CONDITIONS**

**Terms & Conditions Goods**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf)

# 00002139807

**NORTHROP GRUMMAN**

**Advance Billings**

Invoice	Date
0017031	Jun 11, 2012

Please refer to invoice number when remitting

**Remotec Inc.**  
 353 JD Yarnell Industrial Pkwy  
 Clinton, TN 37716  
 (865)483-0228 Fax (865) 483-1426

**BILL TO:**  
 PUBLIC SAFETY DEPT OF  
 FIRE MARSHAL OFFICE  
 401 SW 7TH STEN  
 DES MOINES, IA 50309  
 US

**SHIP TO:**  
 PUBLIC SAFETY DEPT OF  
 FIRE MARSHAL OFFICE  
 401 SW 7TH STEN  
 DES MOINES, IA 50309  
 US

Sales Order	Customer No.	Customer Po	Order Date	Tax	Mark Shipment	Terms
0017031	000643	00503151201116	Jun 11, 2012	E	TBD	Net 30

Item	Description	Quantity	Unit Price	Amount
1	HD ROBOT WITH REMOTEC UPPER ARM	1	\$104,630.00	\$104,630.00
2	TAC-1 ASSY.	1	\$11,165.00	\$11,165.00
3	TRUCK MOUNT ASSY.	1	\$2,991.00	\$2,991.00
4	HYBRID RADIO ASSY.	1	\$53,267.00	\$53,267.00
5	CAMERA SIGHTING KIT ASSY	1	\$732.00	\$732.00
6	LASER ASSY.	2	\$494.00	\$988.00
7	LASER FILTER ASSY	1	\$461.00	\$461.00
8	2 CHANNEL INITIATOR KIT	1	\$1,247.00	\$1,247.00
9	WATER DISRUPTER DEPLOYER ASSY	1	\$1,029.00	\$1,029.00
10	ACCESSORY BLOCK ASSY	1	\$831.00	\$831.00
11	DISRUPTOR MOUNT ASSY	1	\$2,426.00	\$2,426.00
12	POWER SUPPLY ASSY.	1	\$1,000.00	\$1,000.00
13	WATER DISRUPTOR DEPLOYER GRIP ASSY	1	\$1,950.00	\$1,950.00
14	GRIPPER TOOL KIT	1	\$4,100.00	\$4,100.00
15	BATTERY ASSY	1	\$6,075.00	\$6,075.00

**Comments**

**Pay This Amount** **\$192,892.00**

\* Payment of Invoice will confirm that all items have been received and accepted



**IOWA HOMELAND SECURITY AND EMERGENCY MANAGEMENT DIVISION  
PAYMENT REQUEST FORM**

Grant Program request is being made for: (pick one) Homeland Security Grant Program

**SECTION I: TO BE COMPLETED BY REQUESTING AGENCY / ENTITY**

PAYMENT # \_\_\_\_\_

This request for funds is a ("X" only ONE)  Project Advance  Reimbursement Request  
for the following grant program ("X" only ONE)

SHSP  LETPP  MMRS  CCP

(choose from drop down list below)

SUBGRANTEE NAME: Woodbury County Treasurer - LEIN Region 1

SUBGRANTEE VENDOR CODE: Iowa Department of Public Safety, Fire Marshal Division

MAILING ADDRESS: 215 East 7th Street

CITY / STATE / ZIP: Des Moines, IA 50319

POINT OF CONTACT NAME & PHONE #: Ray Reynolds, 515-725-6145

Funding requests must be based on an approved investment and Solution Area. Select only ONE investment from the following pick list and complete the budget details for the corresponding Solution Area(s) for that investment. Note: if using this form in MS Excel, data codes in Section II will auto-fill as dollar amounts are entered in the "This Request Amount" fields.

(choose from drop down list below)

Investment: 06 - EOD

Grant Year 2008	Solution Area						Previous Balance:	\$300,000
	PERSONNEL	PLANNING	ORGANIZATION	EQUIPMENT	TRAINING	EXERCISE	M&A	TOTALS
THIS REQUEST AMOUNT:	\$0.00	\$0.00	\$0.00	\$192,892.00	\$0.00	\$0.00	\$0.00	\$192,892.00
INVESTMENT ALLOCATION AMOUNT:				\$300,000.00				\$300,000.00
INVESTMENT ADVANCED OR REIMBURSED TO DATE:				\$86,292.00				\$86,292.00
INVESTMENT AVAILABLE BALANCE:				\$20,816.00				\$20,816.00

Source document(s) must accompany this request in order to receive payment. For a REIMBURSEMENT request: this must include payment verification (i.e. paid invoices, receipts, payroll records with personnel activity reports, cancelled checks, general ledger print outs.) For an ADVANCE request: this must include a detailed cost estimate (i.e. invoices, quotes, or other document). Note: If this request is an ADVANCE, payment verification source documents for this advance must be submitted to HLSEM before future advances are made.

Ray Reynolds

*[Signature]*

4/14/12

^ SUBGRANTEE AUTHORIZED REPRESENTATIVE

^ SIGNATURE

^ DATE

^ SUBGRANTEE AUDITOR/CHIEF FINANCIAL OFFICER

^ SIGNATURE

^ DATE

**SECTION II: TO BE COMPLETED BY IA HOMELAND SECURITY & EMERGENCY MANAGEMENT DIVISION**

FUND	UNIT	SUB UNIT	OBJECT	SUB OBJ	INVESTMENT	PROJECT	AMOUNT
0168	HSGL	SF <del>DP</del>	4125	EQ	<del>XX</del>		\$192,892.00

APPROVED EXPENDITURE REQUEST TOTAL

\$192,892.00

^ FINANCE OFFICER

^ DATE

^ GRANT MANAGER / PROGRAM MANAGER

^ DATE

2049

Vendor # 00002139807

Remotec

REV: S

<p><b>REMOTEC, INC. ANDROS HD2-SEL</b>      GS07F0538M</p> <p>FROM:</p> <p>Remotec, Inc. 353 JD Yarnell Industrial Parkway Clinton, TN 37716 Attn: Don Wilson Cell 865-548-6197 Phone: (865) 483-0228 Fax: (865) 483-1426</p> <p>TO: David Linkletter Iowa Department of Public Safety State Fire Marshal Division Des Moines, IA 50319</p> <p>linklett@dps.state.ia.us 515 689-1463</p>	<p>REMOTEC Referen 6111</p> <p>Date: 02/15/2012</p> <p>Terms: Net 30 Days</p> <p>Prices are F.O.B. Origin Clinton, TN</p> <p>Delivery: 120 days After Acceptance of Order <b>(For Multi-Vehicle Orders Check With Sales Dept.)</b></p>
<p><b>GSA PRICING</b> valid for 90 days.</p>	

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ITEM	DESCRIPTION	PART NO.	QTY.	UNIT PRICE	TOTAL PRICE
1	<b>ANDROS HD2-SEL Vehicle Assembly with Remotec Upper Arm:</b> -Color Arm Camera with Auto/Manual Iris/LED Light with remote switching from white to IR, 40:1 Zoom -Front Drive color camera, Rear drive BW camera, low light with fixed focus  -two way audio system with weatherproof speaker and microphone  -Six isolated firing circuits, 24VDC power supply -Tool Kit -Tracked wheels with front and rear articulators	E3875-0100-2	1	\$ 104,630	\$ 104,630
	One Operation/Maintenance Manual (CD-ROM) (Included in item 1)	OM-HD2-SEL-001	1		
	36 VDC Battery Charger Assembly (Included in Item 1)	C3865-0150	1		
	1 1/2 Days Operator/Maintenance Training at REMOTEC (maximum class size is 6 people) Priced on sperarate quote/separate po.	TRAINING-001			
<b>CONTROL SYSTEM OPTIONS</b>					
<i>(Controller and a Data Link must be chosen to make the robot functional)</i>					
2	<b>ANDROS Tabletop Controller Assembly:</b> -Dimensions: 18 in. Deep X 22 in. Wide X 10 in. High -Powder Coated, Weather Resistant Enclosure -15 in. Self-Compensating, Daylight Readable LCD Monitor -Detachable Switchbox -15 in. Self-Compensating, Daylight Readable LCD Monitor -120 VAC Battery Charger (For Tabletop Battery) 120 VAC Power Cord Assembly	TABLETOP Consisting of the following: E3850-8460 E3600-8106 E2455-8150 CHGR-019 B3850-8132		\$ 14,500	\$ -
3	TAC-1 ASSY.	D2461-8125	1	\$ 11,165	\$ 11,165
4	TRUCK MOUNT ASSY.	D2461-8150	1	\$ 2,991	\$ 2,991

*Handwritten signature*





<b>Subtotal</b>			\$	<b>176,510</b>
<b>PACKAGING &amp; FREIGHT</b>				
44	Customer Pick-up			
45	Packaging in Reusable Shipping Crate	CRATE-002	\$ 673	\$ -
46	Subtotal		\$ 176,510	
47	GSA Quantity Discount (discount % will auto calc)	0%		
48	Subtotal after GSA Discount		\$ 176,510	
49	Open Market items		\$ 16,382	
50	Shipping & Handling	FREIGHT	\$ 600	\$ -
<b>Shipping &amp; Handling Subtotal</b>			\$	-
<b>TOTAL COST</b>			\$	<b>192,892</b>

**\* Assemblies Will be Painted if Paint Option is Selected**

**\*\* Requires ATF License Transfer. Product shipment may be delayed (Exemption Certificate form must be filled out at time of Purchase and returned to Remotec.)**

- (1) Prices listed are for sales in U.S.A. only. Export prices are available upon request.
- (2) Additional pricing available upon request for off-site training at customer's facility.
- (3) Please see REMOTEC's terms and conditions for details on our 1 year limited warranty.  
Extended Service contracts are available. Please see the Extended Service Tab for details of coverage.
- (4) Prices are based upon acceptance of REMOTEC's Terms and Conditions (attached).  
Any deviation from these conditions may result in a price increase.
- (5) The prices contained herein are budgetary, are submitted for planning purposes only and are not to be construed as a firm quotation. Any resultant contract shall be contingent upon negotiation of mutually acceptable terms and conditions.
- (6) Remotec reserves the right to substitute the latest production part for items purchased. This may be equal or substantially better than the part shown as ordered.
- (7) Training included in Robotic unit purchases expire if unused one year from delivery date of the Robotic unit.
- (8) Multiunit sales will earn training classes based on the formula of one free class for every five units purchased (rounded up)

**NOTE: "Acceptance of order may be delayed while negotiating terms and conditions, acquiring customer order details, acquiring radio frequencies, and resolving any other unforeseen issues which may require resolution prior to scheduling the production of items ordered.**



STATE OF IOWA  
PURCHASE ORDER

PO# 005 03151201116

FISCAL YEAR: 2012

DATE: 03/19/12

PAGE: 2 of 3

ABOVE ORDER NUMBER MUST APPEAR ON ALL INVOICES, BILLS OF LADING, PACKAGES, AND CORRESPONDENCE.

BILL TO: PUBLIC SAFETY DEPT OF

SHIP TO: PUBLIC SAFETY DEPT OF

FIRE MARSHAL OFFICE  
401 SW 7TH STE N  
DES MOINES, IA 50309  
US

FIRE MARSHAL OFFICE  
401 SW 7TH STE N  
DES MOINES, IA 50309  
US

FOB: FOB Ship Pt, Freight Collect

DELIVERY DATE: *Pickup June 12, 2012*  
DELIVERY TYPE:

*State Fire Marshalls Staff will be picking up the Robot.*

LINE NO.	LINE TYPE / SERVICE DATES	COMMODITY / DESCRIPTION	QUANTITY	UNIT	UNIT COST / DISCOUNTED UNIT COST / LIST COST	ITEM TOTAL AMT / CONTRACT AMT
1	1	57876	0.00000	EA	\$192,892.000000 \$192,892.000000 \$0.000000	\$0.00 \$0.00

FROM  
TO

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Andros HD2 SEL Vehicle with Remote Upper Arm \$104,630.00

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Laser Filter Assy \$461.00  
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• Sole Source Approved 3/15/2012

*When referencing PO do not enter tracking line*