



# Iowa Department of Human Services

Kim Reynolds  
Governor

Adam Gregg  
Lt. Governor

Jerry R. Foxhoven  
Director

**To:** Janet Phipps, Director – Department of Administrative Services  
**From:** Jerry Foxhoven, Director – Department of Human Services  
**Subject:** MCO Managed Care contracts  
**Date:** October 9, 2017

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The Department of Human Services (DHS) is in the process of releasing a Request for Proposal (RFP) that would allow for additional managed care companies to administer the IA Health Link program. The key issue for the Department is the ability to align our current Managed Care contract terms (RFP MED-16-009; Contracts MED-16-018, MED-16-019; MED-16-020) with our SFY and the ongoing 12-month rate setting periods. The 12 month rate setting period is a requirement of CMS.

The department respectfully requests your consideration for a waiver to add one quarter to the current 7-year waiver term, allowing the Department to end the contract at the end of a fiscal year instead of March 31, 2019.

The Department currently has a waiver for 7 years instead of 6 years. CMS delayed contract implementation for one quarter which resulted in the contract term ending the third quarter of the fiscal year.

**Existing contract terms - RFP MED-16-009 (Contracts MED-16-018, MED-16-019; MED-16-020)**  
*start date was April 1, 2016 and continues through March 31, 2019 plus two - two-year renewals*

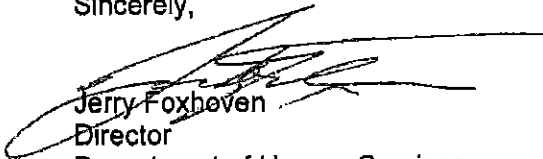
Base term:	April 1, 2016 to March 31, 2019
First renewal term:	July 1, 2019 to March 31, 2021
Second renewal term:	July 1, 2021 to March 31, 2023

**Proposed contract terms for MCO procurement contract awarded through the RFP process**

Base term:	April 1, 2016 to June 30, 2019
First renewal term:	July 1, 2019 to June 30, 2021
Second renewal term:	July 1, 2021 to June 30, 2023

Thank you for your consideration of our request.

Sincerely,

  
Jerry Foxhoven  
Director  
Department of Human Services

Approved s/Janet E. Phipps/ 10/16/2017  
Janet Phipps, Director, Department of Administrative Services