



Department of  
Administrative Services

KIM REYNOLDS, GOVERNOR  
CHRIS COURNOYER, LT. GOVERNOR

MARK CAMPBELL, DIRECTOR

October 8, 2025

Mark Campbell, Director  
Iowa Department of Administrative Services  
Hoover Building, 3<sup>rd</sup> Floor  
Des Moines, Iowa 50319

Dear Director Campbell:

The Iowa Department of Administrative Services ("DAS") is requesting a waiver under Iowa Admin. Code r. 11-117.21 of the application of Iowa Admin. Code r. 11-117.4(2) concerning the duration of goods contracts.

The latter rule states "The initial term of a master agreement shall be no more than three years. Following the initial term, a master agreement may be renewed by the department for periods of one to three years; provided, however, that a master agreement, including all optional renewals, shall not exceed a term of six years unless a waiver of this provisions is granted pursuant to rule 11-117.21(8A) (goods) or rule 11-118.16(8A) (services)."

The initial term of Master Agreement number 4936-15 for Motorola Radios and Subscriber Equipment between Motorola Solutions Inc. and the Iowa Department of Administrative Services was ten (10) years, beginning on May 1, 2015, and expiring on April 30, 2025. This agreement was subsequently extended for an additional six (6) months pursuant to a rule waiver to allow for contract negotiations, and will expire on October 31, 2025.

DAS - Central Procurement Enterprise ("DAS-CPE") posted RFB 005-RFB-1526-2025 for Radio and Subscriber Equipment on January 24, 2025. Motorola Solutions Inc. was awarded the new contract on March 25, 2025. DAS-CPE is currently in negotiations with Motorola Solutions Inc. related to the new agreement. DAS-CPE does not anticipate it will be able to complete negotiations of the new contract prior to the expiration of the existing contract on October 31, 2025.

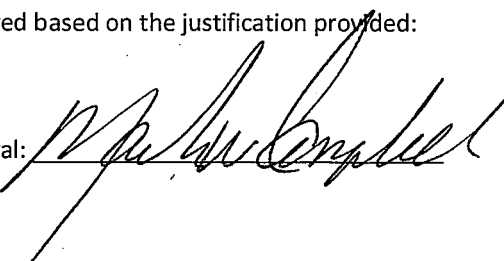
At this time, DAS-CPE is requesting a waiver for a 90-day extension for a total contract period of ten (10) years and nine (9) months for the Motorola Radios and Subscriber Equipment MA 4936-15. This extension will ensure there is no gap in the ability of the State to operate its radio system and will provide DAS-CPE with additional time needed to negotiate a new agreement with Motorola Solutions Inc. Once a new contract is agreed upon between DAS-CPE and Motorola Solutions, Inc., DAS-CPE will discontinue use of the existing contract subject to this waiver and transition to the new contract.

Thank you for your time and consideration of this request for waiver.

Respectfully submitted: 

Date: 10/08/2025

Approved based on the justification provided:

Approval: 

Date: 10/9/25